



Google Compete Starter Kit

A suite of tools empowering you to win new Office 365 business from Google Apps

Many businesses selected Google years ago because it was one of the original cloud platforms. Now Office 365 has become a cloud platform leader with the most robust business email and productivity tools. Many Google-based businesses want to move to Office 365 but hesitate because of the many hurdles and risks associated with switching platforms.

The Google Compete Starter Kit enables you to help customers finally make the switch to Office 365. It provides a comprehensive package to help you target lucrative opportunities, capture more Microsoft incentives, create new sources of revenue, and generate greater profits.



"We literally migrated **40,000 mailboxes over four weekends to Office 365**... Executives were thrilled. Overall we migrated about 40,000 OneDrive accounts which included nearly 300 terabytes of data, and almost 70,000 Vault accounts."

Israel Heksiel
Founder and CEO, Agrei Consulting

THE GOOGLE COMPETE STARTER KIT HELPS YOU TO:

Target a real, lucrative opportunity

...of companies looking to make the switch from Google Apps

Generate greater profits

...with a comprehensive, speedy migration solution

Capture Microsoft incentive money

...directed at one of their chief competitors

Create new sources of revenue

...from one-off Google migration projects, Office 365 onboarding, managed services and coexistence

Simplify the sale

...by removing barriers to making the switch to Office 365

THE GOOGLE COMPETE STARTER KIT FOCUSES ON THREE KEY INITIATIVES:



SELL

Capture business from Google customers and bring them to Office 365

- **Leads:** Receive leads for customers currently on Google Apps
- **SalesAutomation:** Gain access to sales scripts designed specifically to sell Google Apps-to-Office 365
- **HealthCheck for Office 365:** Prep for migration with a powerful assessment tool for Office 365
- **SalesBuilder:** Access the latest Microsoft incentives for replacing Google Apps



ONBOARD

Move customers to Office 365 with no end-user downtime and little training

- **Google workload migration:** Migrate Google Mailbox, Google Drive, Google Vault, Google Sites
- **Coexistence for Google Apps-to-Office 365:** Synchronize free/busy data across systems for companies in the middle of migration from Google Apps to Office 365
- **DeploymentPro:** Automate Outlook profile creation for new Office 365 users



SERVICE

Provide managed services to your new and existing Office 365 customers

- **Concierge:** White-label a 24/7 support help desk for Office 365 end-users
- **MissionControl for Office 365:** Manage the Office 365 environment for your customers, with reporting, compliance, management, auditing and alerting

Get Started Today!

www.bittitan.com/google-compete/

BitTitan is the cloud services enablement leader, delivering solutions that help partners sell, onboard, and service cloud technology. BitTitan's solutions are cloud-based and save time, money and resources without sacrificing security. Partners have used BitTitan's globally recognized products, including MigrationWiz, to help more than 75,000 global customers transition millions of employees seamlessly to the cloud. For more information, visit www.BitTitan.com.

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