

Archive Migration Service

Triple your Office 365 migration revenue and let BitTitan experts do the work for you.



Archive Migration Service works like traditional service sub-contracting but without the difficulties of negotiating complex contracts and without the uncertainty around pricing. Add archive migration to your Office 365 service card immediately and let our experts successfully deliver all of your projects. Your customers get a seamless migration experience to Office 365, you get additional highly profitable revenue, and we do all of the hard work.



BUILT-IN PARTNER PROFIT OF 30-50%



RAPID MIGRATION (UP TO TERABYTES PER DAY) OF MAILBOX ARCHIVES AND JOURNAL ARCHIVES



ACCESS TO ARCHIVE MIGRATION SALES SPECIALISTS TO HELP CLOSE YOUR DEALS



FULL MANAGEMENT AND REHYDRATION OF STUBS



WHITE-GLOVE IMPLEMENTATION BY EXPERTS



DETAILED CHAIN-OF-CUSTODY AND EXCEPTION REPORTING

Stop ignoring customer email archives! If your customer has an archive system and you don't address it during your Office 365 sales cycle, you're putting your deal at risk in two big ways:

DISRUPTION TO END-USER EXPERIENCE

For some customers, 95% of their emails live inside of their archive system. Users access those emails through "stubs" in Outlook. If you migrate a mailbox to Office 365 without migrating the archive, the stub link breaks and the user loses access to their emails.

COMPETITIVE DISADVANTAGE

Customers with archives consider them an important part of their business for user data access as well as compliance and eDiscovery. If you pitch an Office 365 approach that doesn't include the archive, you risk losing to a competitor who does.

Why outsource your archive migrations? Some of the challenges IT pros run into include:

MASSIVE VOLUMES

Many customers will have 50 to 100 times more data in their archive than their email server. Synchronizing the migration of archive data and mailbox data can be very complex.

BROKEN "STUBS"

Syncing emails and archives to migrate harmoniously is challenging. If you don't time your migrations perfectly, you risk breaking "stubs" and losing customer data.

DATA CORRUPTION

Archive systems are known to have high rates of data corruption—up to 10%. If you aren't an expert in the source archive, you could be blamed for data loss you didn't cause.

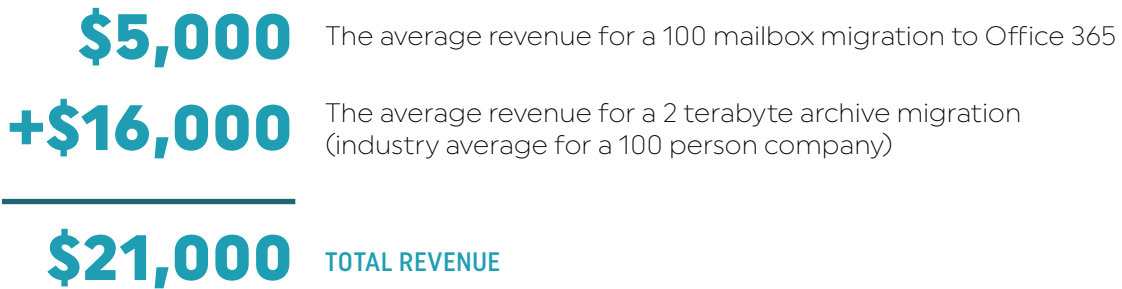


BitTitan Archive Migration as a service was exactly what we needed to make our customer's Enterprise Vault to Office 365 migration a success. They took care of everything, finished the migration faster than we thought possible and enabled us to deliver an Office 365 implementation with a high level of customer satisfaction.

Ricardo Uribe
CTO of CGNET







TRIPLE YOUR OFFICE 365 MIGRATION REVENUE BY ADDING ARCHIVE MIGRATION!



SOURCES

- | | |
|----------------------------|--------------------|
| ✓ VERITAS ENTERPRISE VAULT | ✓ MIMOSA NEARPOINT |
| ✓ VERITAS EV.CLOUD | ✓ CAPAX EAS |
| ✓ EMC SOURCEONE | ✓ OPENTEXT AXS-ONE |
| ✓ EMC EMAILXTENDER | ✓ COMVAULT SIMPANA |
| ✓ EMC CENTERA STORAGE | ✓ DELL MESSAGEONE |





DESTINATIONS

-  MICROSOFT OFFICE 365
-  MICROSOFT EXCHANGE
-  BITTITAN CLOUDARCHIVE
-  PST FILE
most archive vendors support PST ingestion

Learn more about archive migrations and get started today.
www.bittitan.com/archive-migration-service

About BitTitan

BitTitan is the global leader in Managed Services Automation, transforming technology services providers into modern managed services providers. We create a world where organizations can focus on what they do best; a world where people can focus on what makes them successful. Our MSPComplete® platform empowers organizations to realize their maximum potential through business process automation. Technology is invisible. Companies work better. People are happier.

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